

<p><b>Revenue</b></p> <p>↑</p> <p><b>16% to R23.0bn</b></p> <p>(FY17: R19.8bn)</p> <p>(from continuing operations)</p>	<p><b>Operating profit before capital items</b></p> <p>↑</p> <p><b>15% to R2.9bn</b></p> <p>(FY17: R2.5bn)</p> <p>(from continuing operations)</p>	<p><b>Cash generated from operations</b></p> <p>↑</p> <p><b>12% to R3.3bn</b></p> <p>(FY17: R3.0bn)</p>	<p><b>Headline earnings</b></p> <p>↑</p> <p><b>9% to 60.5 cents</b></p> <p>(FY17: 55.6 cents)</p> <p>(from continuing operations)</p>	<p><b>Basic earnings (cents per share)</b></p> <p>up by <b>7% to 58.4 cents</b></p> <p>(FY17: 54.6 cents per share)</p> <p>(from continuing operations)</p>	<p><b>Headline earnings (cents per share)</b></p> <p>up by <b>10% to 59.8 cents</b></p> <p>(FY17: 54.2 cents per share)</p>	<p><b>Basic earnings (cents per share)</b></p> <p>up by <b>11% to 57.7 cents</b></p> <p>(FY17: 52.2 cents per share)</p>	<p><b>Dividend declared (cents per share)</b></p> <p>up by <b>10% to 23 cents</b></p> <p>(FY17: 21 cents per share)</p>	<p><b>Net asset value (cents per share)</b></p> <p>up by <b>9% to 454 cents</b></p> <p>(FY17: 415 cents per share)</p>
--	--	---	---	---	---	--	---	--

<sup>#</sup> Extracted financial information from the audited results for the year ended 30 June 2018

KAP is a JSE-listed diversified industrial group consisting of industrial, chemical and logistics businesses, producing a broad range of products and services, utilising large scale, state-of-the-art facilities.

### OPERATIONAL OVERVIEW

KAP continued to grow its business during the year under review, showing revenue, profit and cash growth while successfully implementing a number of major expansion projects and concluding the integration of its recent acquisitions. The disciplined execution of the company's strategy produced good results for the year.



Its **Integrated Timber division** operates as PG Bison and produces construction lumber under the **Thesens** brand, agricultural poles under the **Woodline** brand and a range of wood-based panel products under the **Bisonbord, Melawood** and **SupaWood** product brands.



The **Chemical division** manufactures a range of polymers under the **Safripol** brand, which are consumed by downstream converters in the manufacture of a variety of plastic products, including pipes, containers, bottles and packaging materials.



Through its **Integrated Bedding division**, the company manufactures foam under the **Vitafoam** brand, mattress fabrics under the **DesleeMattex** brand and complete bed bases and mattresses in state-of-the-art facilities under a variety of brands, including **Restonic, Genessi, Support-a-Paedic** and **Green Coil**.

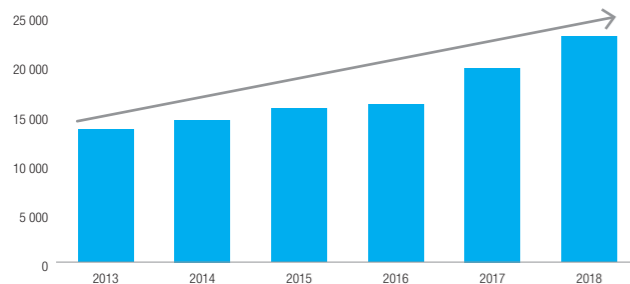


The **Automotive Components division** manufactures a range of vehicle retail accessories under the **Maxe, Auto Armor** and **Rhino Linings** brands and components used in the assembly of new vehicles including seats, carpets, boot packages, arm rests and headrests.

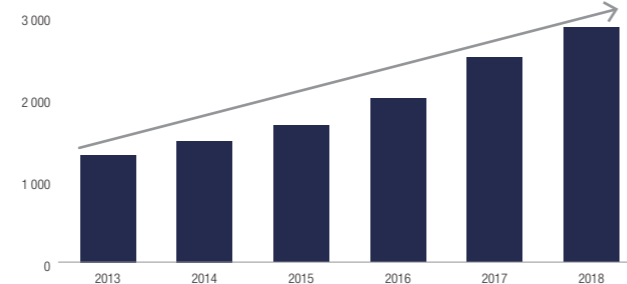


The company's **Contractual Logistics division** provides specialised logistics services for bulk commodities such as fuel, chemicals, agricultural products and food under the **Unitrans, Xinergistix** and **Lucerne** brands, while the **Passenger Transport division** provides personnel, commuter, intercity and tourism transport services under the **Greyhound, Citiliner, Mega Bus** and **Mega Coach** brands.

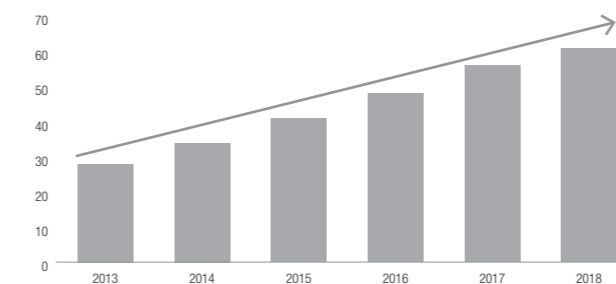
### FIVE-YEAR REVENUE GROWTH 11%\*



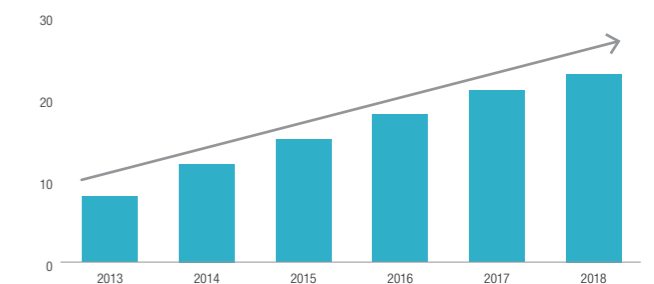
### FIVE-YEAR OPERATING PROFIT GROWTH 17%\*



### FIVE-YEAR HEADLINE EARNINGS GROWTH 17%#



### FIVE-YEAR DIVIDEND GROWTH 24%#



\* Based on five-year compound annual growth

# Based on five-year compound annual growth on a per share basis

### ABOUT THIS SHORT-FORM ANNOUNCEMENT

This short-form announcement ("this announcement") is the responsibility of the directors. It should be noted that this announcement is only a summary of the information in the detailed announcement and therefore does not contain full or complete details.

Any investment decisions by investors and/or shareholders should be based on the information in the detailed announcement.

The detailed announcement has been published on SENS and the company's website on [www.kap.co.za](http://www.kap.co.za) and is available for inspection at the registered office of the company and

the offices of the sponsor, free of charge to investors and/or shareholders, during office hours (09:00 – 17:00) from Monday to Friday. Copies of the detailed announcement may be requested by emailing [info@kap.co.za](mailto:info@kap.co.za) or by telephoning Johann Pieterse on 011 445 3000.

By order of the board  
KAP Secretarial Services Proprietary Limited  
14 August 2018

### CORPORATE INFORMATION

KAP Industrial Holdings Limited ("KAP" or "the company" or "the group")

**Non-executive directors:** J de V du Toit (Chairman)\*, KJ Grové (Deputy chairman), TLR de Klerk, LJ du Preez, IN Mkhari\*, SH Müller\*, SH Nomvete\*, PK Quarmby\*, DM van der Merwe, CJH van Niekerk\*

**Executive directors:** GN Chaplin (Chief executive officer), FH Olivier (Chief financial officer)

**Registration number:** 1978/000181/06 **Share code:** KAP **ISIN:** ZAE000171963 **Registered address:** 28 6th Street, Wynberg, Sandton 2090 **Postal address:** PO Box 18, Stellenbosch 7599

**Telephone:** 021 808 0900 **Facsimile:** 021 808 0901 **E-mail:** [info@kap.co.za](mailto:info@kap.co.za) **Transfer secretaries:** Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank 2196

**Company secretary:** KAP Secretarial Services Proprietary Limited **Auditors:** Deloitte & Touche **Sponsor:** PSG Capital Proprietary Limited

\* Independent