

# KAP INDUSTRIAL HOLDINGS LIMITED

## UNAUDITED RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2015



**CONTRACTUAL LOGISTICS /**  
Specialised contractual supply chain and logistics services

**PASSENGER TRANSPORT /**  
Personnel, commuter, intercity and tourism transport

**INTEGRATED TIMBER /** Forestry and timber manufacturing operations with primary and secondary processing

**CHEMICAL /** Manufacture of Pet, resin and formaldehyde

**AUTOMOTIVE COMPONENTS /**  
Manufacture of components used in new vehicle assembly

**INTEGRATED BEDDING /** Manufacture of foam, fabrics, springs, bases and mattresses

**Revenue from continuing operations up by 3% to R8.2bn**

**Operating margin of continuing operations up by 120 bps to 11.0%**

**Headline earnings per share from continuing operations up by 15%**

**Cash generated from operations up by 11%**

**Gearing reduced to 40% from 48%**

**Net asset value per share up by 13%**

### A diversified industrial business focused on growth

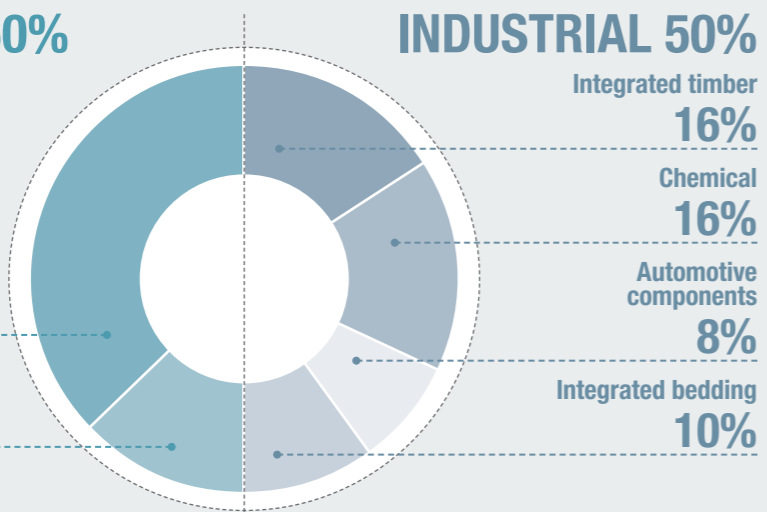
**DIVERSE REVENUE BASE**

**LOGISTICS 50%**

**INDUSTRIAL 50%**

Contractual logistics  
**37%**

Passenger transport  
**13%**



Integrated timber  
**16%**

Chemical  
**16%**

Automotive components  
**8%**

Integrated bedding  
**10%**

FINANCIAL OVERVIEW	Dec 2015 Unaudited	Dec 2014 Unaudited*	% change
Revenue** (Rm)	8 189	7 965	3
Operating profit before capital items** (Rm)	898	780	15
Cash generated from operations (Rm)	391	351	11
Headline earnings** (cents per share)	21.4	18.6	15
Basic earnings** (cents per share)	21.2	18.8	13
Headline earnings (cents per share)	21.4	19.1	12
Basic earnings (cents per share)	21.2	17.7	20
Net asset value (cents per share)	330	293	13
<b>Segmental revenue** (Rm)</b>			
Diversified Logistics	4 099	4 142	(1)
Diversified Industrial	4 142	3 853	8
Intersegment revenue elimination	(52)	(30)	
<b>TOTAL</b>	<b>8 189</b>	<b>7 965</b>	<b>3</b>
<b>Segmental operating profit** (Rm)</b>			
Diversified Logistics	478	436	10
Diversified Industrial	420	344	22
<b>TOTAL</b>	<b>898</b>	<b>780</b>	<b>15</b>

### ABOUT THIS SHORT-FORM ANNOUNCEMENT

This short-form announcement ("this announcement") is the responsibility of the directors. It should be noted that this announcement is only a summary of the information in the detailed announcement and therefore does not contain full or complete details.

Any investment decisions by investors and/or shareholders should be based on the information in the detailed announcement.

The detailed announcement has been published on SENS and the group's website on [www.kap.co.za](http://www.kap.co.za) and is available for inspection at the registered office of the company and the offices of the sponsor, free of charge to investors and/or shareholders, during office hours (09:00 – 17:00) from Monday to Friday.

Copies of the detailed announcement may be requested by emailing [info@kap.co.za](mailto:info@kap.co.za) or by telephoning Jan Radnay on 011 445 3000.

By order of the board

Steinhoff Secretarial Services Proprietary Limited  
15 February 2016

**KAP INDUSTRIAL HOLDINGS LIMITED** ("KAP" or "the company" or "the group")  
**Non-executive directors:** J de Vries (Chairman), MJ Jooste, AB la Grange, IN Mkhari, SH Müller, SH Nomvete, PK Quamba, DM van der Merwe, CJH van Niekerk  
**Executive directors:** KJ Grové (Executive deputy chairman), GN Chaplin (Chief executive officer), JP Haveman (Chief financial officer) **Registration number:** 1978/000181/06 | **Share code:** KAP  
**ISIN:** ZAE000171963 | **Registered address:** 28 6th Street, Wynberg, Sandton, 2090  
**Postal address:** PO Box 18, Stellenbosch, 7599 | **Telephone:** 021 808 0900 | **Facsimile:** 021 808 0901  
**Transfer secretaries:** Computershare Investor Services Proprietary Limited, 70 Marshall Street, Johannesburg, 2001  
**Company secretary:** Steinhoff Secretarial Services Proprietary Limited | **Auditors:** Deloitte & Touche  
**Sponsor:** PSG Capital Proprietary Limited  
 \*Independent non-executive directors

The detailed announcement is available on  
[www.kap.co.za](http://www.kap.co.za)

\*Period disclosure has been restated to reflect the removal of discontinued operations. \*\* From continuing operations.